Appendix

Schedule of Key Performance Indicators

Where defined terms are used in this Appendix to Section 3 of Schedule 3 (*Performance Measurement*) that are not defined in Schedule 1 (*Definitions, Interpretation and Construction*), such terms shall be interpreted in accordance with the definitions contained in Schedule 1 of the Project Agreement, relative to the distinct component of the KPI.

Table 1: WEPCo Performance

KPI		KPI Measurement	How measured	Target	Significant Performance Failure (Yes/No)	Track Record Test (Yes/No)
1.	WEPCo Governance 8	Community Benefits				
1.1	Compliance with management systems.	Compliance against the management systems requirements referred to in Section 2 (Management Systems) of Schedule 3 of this Agreement, save as set out at KPI 1.2 below.	audit of compliance with the management system obligations contained in Section 2 (Management	Comply with management systems requirements referred to in Section 2 (Management Systems) of Schedule 3 (including carrying out audits) and implement any remedial actions points resulting from the audit. Corrective actions to be implemented within three (3) months.	Yes, if corrective action is not undertaken within the required timeframe.	Yes

KPI		KPI Measurement	How measured	Target	Significant Performance Failure (Yes/No)	Track Record Test (Yes/No)
1.2	Staff Performance Management. Only applicable if WEPCo has employees.	Measurement to be linked to results for internal audits of the staff performance appraisals with a minimum audit frequency of twelve (12) months. Contained within the staff performance audit process in the management systems.	How measured: Internal audits undertaken to confirm staff performance appraisals undertaken timeously and reported in WEPCo Performance Report By whom: WEPCo Reported to: SPB Frequency: Annual reporting of results in respect of WEPCo	Any failure to undertake performance appraisals and audit the carrying out of performance appraisals or to undertake corrective actions identified in audit within three (3) months.	No	Yes
1.3	Active involvement in the SPB.	Using a Strategic Partnering Board Satisfaction Survey, including delivery of the Ongoing Partnering Services and Project Development Partnering Services Value for Money criteria, and producing an action plan based on the results of said survey.	How measured: Results from Strategic Partnering Board Survey and appropriateness of action plan reported in WEPCo Performance Report By whom: WEPCo Frequency: Annual reporting of results in respect of WEPCo	[To be agreed on development of survey at Selected Bidder stage].	No	Yes
1.4	Overall Satisfaction with Ongoing Partnering Services Value for Money.	Assessment of the delivery of the Ongoing Partnering Services Value for Money criteria as detailed at paragraph 1.2.3(b) of Schedule 3 of this Agreement on an annual basis for applicable projects.	How measured: Reporting on Value for Money criteria in WEPCo Performance Report By whom: WEPCo Frequency: Annual reporting of results in respect of WEPCo	Annual review to be completed within the year and performance in compliance with paragraph 1.2.3(b) of Schedule 3 of this Agreement.	No	Yes

KPI		KPI Measurement	How measured	Target	Significant Performance Failure (Yes/No)	Track Record Test (Yes/No)
1.5	Delivery against Business Plan	WEPCo has a current Business Plan signed off by WEPCo's Board and Shareholders with clear inyear objectives identified. WEPCo to demonstrate delivery of the objectives contained in the Business Plan through regular reporting on delivery to WEPCo's Board and the SPB.	How measured: Ensuring quarterly WEPCo Board reports identify delivery against the in-year plan, accepting in year variation to objectives and reported in WEPCo Performance Report. By whom: WEPCo Report to: SPB Frequency: Annual reporting of quarterly and annual obligations in respect of WEPCo	Business Plan approved by WEPCo's Board and Shareholders in accordance with WECo's Shareholders' Agreement and quarterly reporting on delivery of the objectives within such plan on a quarterly basis to WEPCo's Board and the SPB. No tolerance – one hundred per cent (100%) reporting.	No	Yes
1.6	Delivering Baseline, Additional and Enhanced Community Benefits	Delivery of the baseline, [additional and enhanced] Community Benefits set out in Tables 3 and 4 of this Appendix to Schedule 3 (Schedule of Key Performance Indicators).	How measured: Measured as set out in Tables 3 and 4 below. By whom: WEPCo Reported to: SPB Frequency: To be reported as a standing agenda item for SPB on an annual basis.	See Tables 3 and 4 below.	See Tables 3 and 4 below	See Tables 3 and 4 below

KPI		KPI Measurement	How measured	Target	Significant Performance Failure (Yes/No)	Track Record Test (Yes/No)
2.	Project Development					
2.1	Stage 1 Programme	Compliance with the timescale required for Stage 1 Submissions in respect of each New Project Request under the terms of this Agreement.		Stage 1 target – three (3) months (or such longer period permitted pursuant to the terms of this Agreement). Percentage (%) average exceedance not to exceed fifty per cent (50%). Percentage (%) one Project exceedance not to exceed one hundred per cent (100%).	No	Yes
2.2	Stage 2 Programme	Compliance with the timescale submitted for Stage 2 Submissions in respect of each New Project Request under the terms of this Agreement.		Stage 2 target – delivery against Stage 1 submission programme for the Stage 2 development phase. Percentage (%) average exceedance not to exceed twenty five per cent (25%). Percentage (%) one Project exceedance not to exceed fifty per cent (50%).	No	Yes

KPI		KPI Measurement	How measured	Target	Significant Performance Failure (Yes/No)	Track Record Test (Yes/No)
2.3	Stage 1 and Stage 2 Approvals.	Percentage (%) of Stage 1 and Stage 2 Submissions that meet the Approval Criteria and become Approved Projects (except when the Relevant Participant elects not to proceed to Financial Close).	How measured: Number of approvals By whom: WEPCo Reported to: SPB Frequency: To be reported as a standing agenda item for SPB on an annual basis.	More than eighty per cent (> 80%) over a rolling twelve (12) month period.	Yes	Yes
2.4	Compliance with New Project Development Partnering Services Value for Money (VfM) proposals.	By internal and external auditing of Value for Money: Stage 1 - Achievement of VfM criteria as detailed at paragraph 1.3.3 of Schedule 3, of this Agreement and demonstration of Value for Money as required pursuant to paragraph 4.2.1 of Schedule 5 (New Project Approval Process), in respect of each New Project Request; Stage 2 - i. Achievement of VfM criteria as detailed at paragraph 1.3.3 of Schedule 3, of this Agreement and	How measured: Compliance with VfM obligations for each New Project, reported in WEPCo Performance Report By whom: WEPCo Reported to: SPB Frequency: Annual reporting of results in respect of WEPCo	Compliance with VfM obligations for each New Project as set out in column 3 of this KPI 2.4.	Yes	Yes

KPI		KPI Measurement	How measured	Target	Significant Performance Failure (Yes/No)	Track Record Test (Yes/No)
		demonstration of Value for Money as required pursuant to paragraph 5.4.1 of Schedule 5 (New Project Approval Process), in respect of each New Project Request; and				
		ii. [Bidders to propose specific targets and commitments relating to securing Value for Money through the Tender Process, including the management of pricing during the Tender Process.] ¹				
2.5	Deliverability of Stage 1 and Stage 2 within the Affordability Cap	Notwithstanding KPI 2.3 above, failure to deliver a New Project within/below the Affordability Cap.	How measured: Failure to deliver within/below the Affordability Cap, reported in the in WEPCo Performance Report.	Zero failures.	Yes	Yes
			By whom: WEPCo			
			Reported to: SPB			
			Frequency: To be reported as a standing agenda item for the SPB on an annual basis.			

 $^{^{1}}$ Bidders to propose and to be discussed in dialogue.

KPI		KPI Measurement	How measured	Target	Significant Performance Failure (Yes/No)	Track Record Test (Yes/No)
3.	Project Service Provid	er Monitoring and Reporting				
3.1	Monitoring and Reporting of the Project Service Provider's management of Supply Chain Members, against the Method Statement for ongoing management of the supply chain for each New Project.	against the requirements in	and reporting on evidence of audit compliance, completed by each Project Service Provider for each Project and reported in	To report on the agreed frequency i.e. at annual SPB review.	No	Yes
3.2	Monitoring and Reporting on Project Service Provider Energy performance during the construction phase and operation phase (where relevant)	Project, WEPCo monitoring and reporting of Project	and reporting on KPI performance i.e. compliance and variances with the Project Agreement KPIs in Table 2	To report on the agreed frequency i.e. at annual SPB review.	No	Yes

KPI		KPI Measurement	How measured	Target	Significant Performance Failure (Yes/No)	Track Record Test (Yes/No)
3.3	Monitoring and Reporting on Project Service Provider BIM performance during construction phase and operation phase (where relevant)	Project, WEPCo monitoring and reporting of Project Service Provider's performance on the Project	How measured: Monitoring and reporting on KPI performance i.e. compliance and variances with the Project Agreement KPIs and reported in WEPCo Performance Report.	To report on the agreed frequency i.e. at annual SPB review.	No	Yes
			By whom: WEPCo			
			Reported to: SPB			
			Frequency: To be reported as a standing agenda item for the SPB on an annual basis.			
3.4	Project Service Provider Health and Safety (collating and reporting H&S data)	In respect of any Approved Project, WEPCo monitoring and reporting of Project Service Provider's performance of the H&S KPIs at section 1 of Table 2 below through H&S data provided by each Project Service Provider on each Project (RIDDOR, Enforcement Notices and Near Misses).	How measured: Monitoring and reporting on KPI performance i.e. compliance and variances with the Project Agreement KPIs and reported in WEPCo Performance Report By whom: WEPCo Reported to: SPB Frequency: To be reported as a standing agenda item for the SPB on an annual basis.	To report on the agreed frequency i.e. at annual SPB review.	No	Yes

KPI		KPI Measurement	How measured	Target	Significant Performance Failure (Yes/No)	Track Record Test (Yes/No)
3.5	Monitoring and Reporting on Project Service Provider construction KPIs (as detailed in Table 2 below), including: • Delivery against the agreed construction programme; • Snagging • Defects	In respect of any Approved Project, WEPCo monitoring and reporting of Project Service Provider's performance on the relevant Project Agreement KPIs in sections 3 and 4 of Table 2 below.	How measured: Monitoring and reporting on KPI performance i.e. compliance and variances with the Project Agreement KPIs and reported in WEPCo Performance Report. By whom: WEPCo Reported to: SPB Frequency: To be reported as a standing agenda item for the SPB on an annual basis.	To report on the agreed frequency i.e. at annual SPB review.	No	Yes
3.6	Monitoring and Reporting on Project Service Provider's operational KPIs (where relevant and as as detailed in Table 2 below), including: • Statutory testing • Post Occupancy Evaluation (POE) • Loss of Teaching Hours • Availability and Performance Deductions	In respect of any Approved Project, WEPCo monitoring and reporting of Project Service Provider's performance on the relevant Project Agreement KPIs in section 9 of Table 2 below.	How measured: Monitoring and reporting on KPI performance i.e. compliance and variances with the Project Agreement KPIs and reported in WEPCo Performance Report. By whom: WEPCo Reported to: SPB Frequency: To be reported as a standing agenda item for the SPB on an annual basis.	To report on the agreed frequency i.e. at annual SPB review.	No	Yes

KPI		KPI Measurement	How measured	Target	Significant Performance Failure (Yes/No)	Track Record Test (Yes/No)
3.7	Monitoring and Reporting on Project Service Provider Community Benefit performance.	Project, WEPCo monitoring and reporting on each Project	and reporting on KPI performance i.e. compliance and variances with the Project Agreement KPIs and reported in WEPCo Performance Report. By whom: WEPCo Frequency: at the end of the Construction Phase and annually during the Operational Term, in respect of each	To report on the agreed frequency i.e. at annual SPB review.	No	Yes

Table 2: Project Service Provider Performance

Where KPIs relate to the performance of Project Service Providers and the failure to meet such KPI in respect of any Project Service Provider is a direct result of the performance of Supply Chain Members, WEPCo shall include details of such failure at Supply Chain Agreement level (including details of the responsible Supply Chain Member) in the WEPCo Performance Report.

		KPI Measurement	How measured	Target	Significant Performance Failure of Project Agreement (Yes/No)	Track Record Test for WEPCo (Yes/No)
1.	Health and Safety					
1.1	RIDDOR Accidents	In respect of each Approved Project, the reporting of Reporting, Injuries, Diseases and Dangerous Occurrences Regulations 2013 (RIDDOR) on any such Project by a Project Service Provider or a Supply Chain Member	How measured: Comparison of RIDDOR incidents reported by a Project Service Provider on any Project to WEPCo against HSE Accident Frequency Rate (AFR), for construction and hard FM – accidents per 1,000,000 hours and reported in WEPCo Performance Report (Section 2 on Project Service Provider Peformance) By whom: Project Service Provider Reporting to: WEPCo and WEPCo to SPB.	Better than HSE average target for previous year in respect of each Project	No	Yes
			Frequency: In respect of each Project, to be reported as a standing agenda item for the SPB on an annual basis.			

		KPI Measurement	How measured	Target	Significant Performance Failure of Project Agreement (Yes/No)	Track Record Test for WEPCo (Yes/No)
1.2	Enforcement Notices	In respect of each Approved Project, the reporting of the number of HSE Enforcement Notices, raised in relation to each Project against a Project Service Provider or a Supply Chain Member.	How measured: The number of enforcement notices reported by a Project Service Provider on any Project and reported in WEPCo Performance Report (Section 2 on Project Service Provider Performance)	Zero enforcement notices.	Yes	Yes
			By whom: Project Service Provider			
			Reporting to: WEPCo and WEPCo to SPB			
			Frequency: In respect of each Project, to be reported as a standing agenda item for the SPB on an annual basis			
1.3	Near Misses	In respect of each Approved Project, the number of "near misses" identified on any Project. A "near miss" is defined as being an event not causing harm but has the potential to cause injury or ill health, including dangerous	How measured: As reported by a Project Service Provider on any Project and reported in the WEPCo Performance Report (Section 2 on Project Service Provider Performance).	[♠]² number of near misses, or as otherwise agreed on a Project by Project basis.	No	Yes
		occurrences.	By whom: Project Service Provider			
			Reporting to: WEPCo and WEPCo to SPB			

 $^{^{2}% \}left(-\frac{1}{2}\right) =0$ Tenderers to propose and to be discussed in dialogue.

		KPI Measurement	How measured	Target	Significant Performance Failure of Project Agreement (Yes/No)	Track Record Test for WEPCo (Yes/No)
			Frequency: In respect of each Project, to be reported as a standing agenda item for the SPB on an annual basis			
2.	Management and I	Reporting Systems				
2.1	Supply Chain Management	Compliance with the Project Service Provider's role to monitor performance of the Services and manage its supply chain, as described in the Ongoing Partnering Services Method Statement. Measurement to be linked to results of internal/external audits of compliance (including under clause 26.1 and 26.2 of the Project Agreement), in accordance with the audit process contained in the management systems.	How measured: Evidence of audit compliance as reported by a Project Service Provider on any Project and reported in the WEPCo Performance Report (Section 2 on Project Service Provider Performance). By whom: Project Service Provider Reporting to: WEPCo and WEPCo to SPB Frequency: In respect of each Project, to be reported to the SPB on an annual basis	A failure to comply with requirements or undertake audits or undertake corrective actions identified in audit.	No	Yes
3.	Construction					
3.1	Project Construction Programme	In respect of each Approved Project, delivery against Completion Date and Programme (percentage (%) exceedance of the Completion Date in the Project Agreement for each Project against the Actual Completion Date	How measured: Average length of programme for cumulative Project and actual length for any one Project, against the target construction programme under the relevant Project Agreement	Percentage (%) average exceedance not to exceed twenty five per cent (25%).	No	Yes

		KPI Measurement	How measured	Target	Significant Performance Failure of Project Agreement (Yes/No)	Track Record Test for WEPCo (Yes/No)
		including, for the avoidance of doubt, any extension of time granted under the relevant Project Agreement).	as reported by a Project Service Provider on any Project and reported in the WEPCo Performance Report (Section 2 on Project Service Provider Performance). By whom: Project Service Provider Reporting to: WEPCo and WEPCo to SPB Frequency: In respect of each Project following construction completion, to be reported to the SPB on an annual basis.	Percentage (%) one Project exceedance not to exceed fifty per cent (50%).		
4.	Construction Qual	lity				
4.1	Defects	In respect of each Approved Project, measurement of performance of construction contractor Supply Chain Member in regards to making good defects (reporting post completion) to the required twelve month timescale.	How measured: As reported by a Project Service Provider on any Project and reported in the WEPCo Performance Report (Section 2 on Project Service Provider Performance). By whom: Project Service Provider Reporting to: WEPCo and WEPCo to SPB	Zero defects twelve (12) months following construction completion in respect of each Project.	No	Yes
			Frequency: In respect of each			

		KPI Measurement	How measured	Target	Significant Performance Failure of Project Agreement (Yes/No)	
			Project following construction completion, to be reported to the SPB on an annual basis.			
4.2	Snagging	In respect of each Approved Project, completion of all Snagging Items within overall 20 Business Day allowance under Project Agreement (or such longer period permitted under the terms of the relevant Project Agreement).	How measured: Number of Snagging Items outstanding after three (3) months and six (6) months on a Project by Project basis as reported by a Project Service Provider on any Project and reported in the WEPCo Performance Report (Section 2 on Project Service Provider Performance).	Less than five per cent (<5%) Snagging Items outstanding at three (3) months. No Snagging Items outstanding at six (6) months.	No	Yes
			By whom: Project Service Provider.			
			Reporting to: WEPCo and WEPCo to SPB			
			Frequency: In respect of each Project following construction completion, to be reported to the SPB on an annual basis.			

		KPI Measurement	How measured	Target	Significant Performance Failure of Project Agreement (Yes/No)	Track Record Test for WEPCo (Yes/No)
5.	Sustainability					
5.1	BREEAM	In respect of each Approved Project, achievement of BREEAM targets. Pass/Fail on agreed BREEAM criteria e.g. construction waste and the use of recycled materials.	How measured: BREEAM classification achieved against agreed level in Project Agreement i.e. Excellent, as reported by a Project Service Provider on any Project and reported in the WEPCo Performance Report (Section 2 on Project Service Provider Performance). By whom: Project Service Provider Performance) Reporting to: WEPCo and WEPCo to SPB Frequency: In respect of each Project following construction completion and BREEAM award, to be reported to the SPB on an annual basis.	One hundred per cent (100%) of Projects achieving required standard.	Yes	Yes
5.2	Energy Targets	In respect of each Approved Project which is a MIM Project achievement of the modelled energy targets in compliance with the terms of the relevant Project Agreement.	How measured: Achievement of energy targets by a Project Service Provider on any Project and reported in the WEPCo Performance Report (Section 2 on Project Service Provider	Less than eighty per cent (<80%) compliance against the modelled energy target for any Project.	No	Yes

		KPI Measurement	How measured	Target	Significant Performance Failure of Project Agreement (Yes/No)	Track Record Test for WEPCo (Yes/No)
			Performance).			
			By whom: Project Service Provider			
			Reporting to: WEPCo and WEPCo to SPB			
			Frequency: In respect of each Project following construction completion (for the first three years), to be reported to the SPB on an annual basis.			
6.	Community Benef	its				
6.1	Baseline	In respect of any Approved Project, the Project Service Provider fails to comply with the Authority's Community Benefit Requirement KPIs	How measured: As reported by a Project Service Provider on any Project and reported in the WEPCo Performance Report (Section 2 on Project Service Provider Performance).	One hundred per cent (100%) of Authority's Community Benefit Requirement KPIs complied with.	No	Yes
			WEPCo Performance Report			
			By whom: Project Service Provider			
			Reporting to: WEPCo and WEPCo to SPB			
			Frequency: At the end of the Construction Phase and annually during the Operational Term, in respect of each Project			

		KPI Measurement	How measured	Target	Significant Performance Failure of Project Agreement (Yes/No)	
			Service Provider, to be reported to the SPB on an annual basis.			
6.2	Enhanced and Additional	In respect of any Approved Project, the Project Service Provider fails to comply with the ACBR Enhancements or Additional Community Benefit Project Co Proposals	How measured: As reported by a Project Service Provider on any Project and reported in the WEPCo Performance Report (Section 2 on Project Service Provider Performance).	One hundred per cent (100%) of the ACBR Enhancements and Additional Community Benefit Project Co Proposals complied	No	Yes
			WEPCo Performance Report	with.		
			By whom: Project Service Provider			
			Reporting to: WEPCo and WEPCo to SPB			
			Frequency: At the end of the Construction Phase and annually during the Operational Term, in respect of each Project Service Provider, to be reported to the SPB on an annual basis.			

		KPI Measurement	How measured	Target	Significant Performance Failure of Project Agreement (Yes/No)	Track Record Test for WEPCo (Yes/No)
7.	BIM					
7.1	Common Data Environment	In respect of any Approved Project, the Project Service Provider fails to maintain Common Data Environment in compliance with Information Requirements as evidenced by Information Manager	How measured: Evidence of audit compliance as reported by a Project Service Provider on any Project and reported in the WEPCo Performance Report (Section 2 on Project Service Provider Performance).	A failure to comply with the requirements or undertake corrective actions identified in audit.	Yes	Yes
			By whom: Project Service Provider			
			Reporting to: WEPCo and WEPCo to SPB			
			Frequency: to be reported to the SPB on an annual basis.			
7.2	Data Drops	In respect of any Approved Project, the Project Service Provider, compliance with data drops on required dates or incomplete information	How measured: Number of outstanding documents outstanding at data drop date as reported by a Project Service Provider on any Project and reported in the WEPCo Performance Report (Section 2 on Project Service Provider Performance).	[Less than five per cent (<5%) documents outstanding at data drop stage. None outstanding within 1 month.]	No	Yes
			By whom: Project Service Provider			
			Reporting to: WEPCo and			

		KPI Measurement	How measured	Target	Significant Performance Failure of Project Agreement (Yes/No)	Track Record Test for WEPCo (Yes/No)
			WEPCo to SPB			
			Frequency: to be reported to the SPB on an annual basis.			
7.3	Security	In respect of any Approved Project, Project Service Provider, compliance with security requirements	How measured: Evidence of audit compliance as reported by a Project Service Provider on any Project and reported in the WEPCo Performance Report (Section 2 on Project Service Provider Performance).	A failure to comply with requirements or undertake corrective actions identified in audit.	Yes	No
			By whom: Project Service Provider			
			Reporting to: WEPCo and WEPCo to SPB			
			Frequency: to be reported to the SPB on an annual basis.			
8.	Soft Landings					
8.1	Soft Landings Framework	In respect of any Approved Project, Project Service Provider, compliance with Soft Landings Framework (as such term is defined in the Service Level Specification) in respect of each MIM Project.	How measured: Evidence of audit compliance as reported by a Project Service Provider on any Project and reported in the WEPCo Performance Report (Section 2 on Project Service Provider Performance). By whom: Project Service	A failure to comply with requirements or undertake audits or undertake corrective actions identified in audit.	Yes	Yes

		KPI Measurement	How measured	Target	Significant Performance Failure of Project Agreement (Yes/No)	Track Record Test for WEPCo (Yes/No)
			Provider Reporting to; WEPCo and WEPCo to SPB Frequency: Completion of the [Soft-Landing Phase], to be reported to the SPB on an annual basis.			
9.	Operational Term					
9.1	Results of Post Occupancy Evaluation (POE).	In respect of any Approved Project, Project Service Provider, continuous improvement demonstrated by POE results on a Project by Project basis.	How measured: Results from Post Occupancy Evaluation per Project as reported by a Project Service Provider on any Project and reported in the WEPCo Performance Report (Section 2 on Project Service Provider Performance). By whom: Project Service	[POE score to be agreed] ³	No	Yes
			Provider			
			Reporting to: WEPCo and WEPCo for SPB.			
			Frequency: to be reported to the SPB on an annual basis.			

 $^{^{\}rm 3}$ Bidders to propose and to be discussed in dialogue.

		KPI Measurement	How measured	Target	Significant Performance Failure of Project Agreement (Yes/No)	
9.2	Statutory Testing	In respect of any Approved Project, the Project Service Provider undertaking all statutory requirements under the Project Agreement. Completion of all annual audit and report by Project Service Provider, e.g. fire, electricity, gas, water, lifts etc and any remedial works identified as a result of the audit.	How Measured: Annual audit and reporting of all required statutory tests as reported by a Project Service Provider on any Project and reported in the WEPCo Performance Report (Section 2 on Project Service Provider Performance). By Whom: Project Service Provider Reporting to: WEPCo and WEPCo to SPB. Frequency: to be reported to the SPB on an annual basis.	One hundred per cent (100%) statutory compliance and completion of any remedial works within [three (3) months].	Yes	Yes
9.3	Loss of teaching hours during operation	In respect of any Approved Project, the aggregate number of actual teaching hours lost due to operational activity in respect of any MIM Project.	How measured: [TBC] By whom: Project Service Provider Reporting to: WEPCo and WEPCo to SPB Frequency: to be reported to the SPB on an annual basis.	Loss of teaching hours equivalent to [five per cent (5%)].	No	Yes

		KPI Measurement	How measured	Target	Significant Performance Failure of Project Agreement (Yes/No)	Track Record Test for WEPCo (Yes/No)
9.4	Availability and Performance Availability Deduct Performance Deductions per the Project Service Availability Deduct Performance Deductions	the Project Service Provider, Availability Deductions and Performance Deduction per Project across each of the MIM Projects.	How measured: Measurement of deductions as reported by a Project Service Provider on any Project and reported in the WEPCo Performance Report (Section 2 on Project Service Provider Performance).	Evidence of continuous improvement.	No	Yes
			By whom: Project Service Provider			
			Reporting to: WEPCo and WEPCo to SPB			
			Frequency: to be reported to the SPB on an annual basis.			
9.5	Collaboration -	In respect of any Approved Project during its Operational Term,	How measured: Via annual Participant Survey.	More than seventy per cent (>70%)	No	Yes
	Overall Satisfaction with Services, including delivery	assessment of the delivery of the Services delivered by the Project Service Provider and Service Provider.	By whom: Project Service Provider	satisfaction.		
	of Hard FM.	Service Provider and Service Provider.	Reporting to: WEPCo and WEPCo to SPB			
			Frequency: Annually in respect of WEPCo			

Table 3: Community Benefit Requirement KPIs [and CBR Enhancements]⁴

Target Area	Community Benefit Requirement KPI	[CBR Enhancement]	How measured	Significant Performance Failure	Track Record Test
Supply chain initiatives - number of hours of supply chain engagements	1. ,	[Bidder to propose]	How measured: WEPCo Performance Report	No	Yes
			By whom: WEPCo		
			Frequency: Tested annually in respect of WEPCo, per New Project where Stage 2 Submission submitted		
Supply chain initiatives - advertising on Sell2Wales	WEPCo to deliver/procure delivery of opportunities of a value exceeding £[100,000], indexed, to be advertised through Sell2Wales	n/a	How measured: WEPCo Performance Report By whom:	No	Yes
			WEPCo		
			Frequency: annually in respect of WEPCo		

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 $^{^{\}rm 4}$ Bidders to propose any CBR Enhancements. This will be the subject of evaluation.

Target Area	Community Benefit Requirement KPI	[CBR Enhancement]	How measured	Significant Performance Failure	Track Record Test
Social Enterprises - target number of hours engagement with the development of initiatives with Social Enterprises	WEPCo to deliver/procure delivery of [75] hours of Social Enterprise engagements per development of each New Project	[Bidder to propose]	How measured: WEPCo Performance Report By whom: WEPCo Frequency: Tested annually in respect of WEPCo per New Project where Stage 2 Submission submitted	No	Yes
Small and Medium Sized Enterprises - target number of hours of SME engagements per project, supporting and mentoring start-ups.	WEPCo to deliver/procure delivery of [40] hours of SME engagement per development of each New Project	[Bidder to propose]	How measured: WEPCo Performance Report By whom: WEPCo Frequency: Tested annually in respect of WEPCo per New Project where Stage 2 Submission submitted	No	Yes

Target Area	Community Benefit Requirement KPI	[CBR Enhancement]	How measured	Significant Performance Failure	Track Record Test
Authority's Community Benefit Requirement KPIs at Project Agreement level	WEPCo to use the Tender Process to procure (on a pass/fail basis) commitment from the Project Service Provider (within the Stage 2 Submission for each New Project) to the Authority's Community Benefit Requirement KPIs set out in the Template Project Agreement (using the formula set out in such Template Project Agreement)	n/a	How measured: WEPCo Performance Report By whom: WEPCo Frequency: Tested annually per New Project where Stage 2 Submission submitted	No	Yes
ACBR Enhancements and Additional Community Benefit Project Co Proposals at Project Agreement level	WEPCo to use the Tender Process to procure and evaluate on a value for money basis construction phase and operational phase commitments to ACBR Enhancements and Additional Community Benefit Project Co Proposals that are tangible, measurable benefits linked to the subject matter of the agreement (within the meaning of Regulation 67(5) of the Public Contracts Regulations 2015) and address the objectives of the Wellbeing of Future Generations (Wales) Act 2015 and/or the relevant Authority's well-being goals under the Well-being and Future Generations (Wales) Act 2015, from the Project Service Provider for each New Project as part of the Stage 2 Submission.	n/a	How measured: WEPCo Performance Report By whom: WEPCo Frequency: Tested annually in respect of WEPCo, per New Project where Stage 2 Submission submitted	No	Yes

Target Area	Community Benefit Requirement KPI	[CBR Enhancement]	How measured	Significant Performance Failure	Track Record Test
WG measurement Tool	WEPCo to complete WG measurement Tool in respect of WEPCo Community Benefit KPIs.		How measured: WEPCo Performance Report By whom: WEPCo Frequency: annual in respect of WEPCo	No	Yes

Table 4: Additional Benefits⁵

Target Area	Additional Benefit to be delivered by WEPCo	How measured	Significant Performance Failure	Track Record Test
[Bidder to propose]	[Bidder to propose]	How measured: [TBC]	No	Yes
		By whom: [TBC]		
		Frequency: [TBC]		

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 $^{^{5}}$ Bidders to propose any Additional Benefits. This will be the subject of evaluation.

Table 5: Track Record Test: Pass/Fail Methodology

Categorisation	Description		
	WEPCo shall receive a fail where:		
	(a) any one of the baseline Community Benefit Requirement KPIs in Table 3 are not met or eighty per cent (80%) or less of the CBR Enhancements and Additional Benefits in Tables 3 and 4 above are not met;		
Fail	(b) any one of the Authority's Community Benefit Requirement KPIs on any Approved Project (as set out in Table above) are not met or eighty per cent (80%) or less of the ACBR Enhancements and Additional Community Benef Project Co Proposals for any Approved Project (as set out in Table 2 above) are not met;		
	(c) without double counting under limb (b) above, it fails four (4) or more individual KPIs in Tables 1 or 2 above; or		
	(d) it fails one or more KPI that is a Significant Performance Failure.		
	WEPCo shall receive a pass where:		
	(a) all of the baseline Community Benefit Requirement KPIs in Table 3 are met and eighty one per cent (81%) or more of the CBR Enhancements and Additional Benefits in Tables 3 and 4 above are met;		
Pass	(b) all of the Authority's Community Benefit Requirement KPIs on any Approved Project (as set out in Table 2 above) are met and eighty one per cent (81%) or more of the ACBR Enhancements and Additional Community Benefit Project Co Proposals for any Approved Project (as set out in Table 2 above) are met;		
	(c) without double counting under limb (b) above, it fails three (3) or less individual KPIs in Tables 1 or 2 above; and		
	(d) it has not failed a KPI that is a Significant Performance Failure.		